

Message Text

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SUBJECT: CZECHOSLOVAK-U.S. ECONOMIC COUNCIL: VISIT OF CHAIRMAN
SCOTT

REF: PRAGUE 0513 AND PREVIOUS

1. DAVID C. SCOTT, CHAIRMAN BOTH OF ALLIS-CHALMERS CORPORATION AND OF U.S. SECTION OF CZECHOSLOVAK-U.S. ECONOMIC COUNCIL, VISITED PRAGUE MARCH 3-5 TO MEET WITH LOCAL OFFICIALS TO DISCUSS PLANS FOR FIRST JOINT MEETING OF U.S. AND CZECHOSLOVAK SECTIONS OF COUNCIL HERE NEXT JUNE 15-16. AGENDA SET UP BY CZECHOSLOVAK CHAMBER OF COMMERCE INCLUDED TALKS BETWEEN MR. SCOTT AND LUDVIK CERNY, PRESIDENT OF CZECHOSLOVAK CHAMBER OF COMMERCE; JAROSLAV PINKAVA, CHAIRMAN, CZECHOSLOVAK SECTION OF COUNCIL; DUSAN SPACIL, DEPMIN, MINISTRY OF FOREIGN AFFAIRS; AND JAROSLAV JAKUBEC, DEPMIN OF FOREIGN TRADE. HE AND MRS. SCOTT WERE GUESTS OF HONOR AT RECEPTION HOSTED BY CZECHOSLOVAL CHAMBER.

2. PARTY DAILY RUDE PRAVO MENTIONED SCOTT VISIT MARCH 5, NOTING THAT HE HAD CALLED ON ABOVE-NAMED OFFICIALS. PAPER SAID THAT PURPOSE OF VISIT WAS TO DISCUSS GENERAL EXPANDING OF TRADE AND COOPERATION AND PLANS FOR JUNE MEETING.

3. MR. SCOTT ALSO MET WITH CHARGE AND OTHER EMBASSY OFFICERS AND EXPRESSED PLEASURE WITH HIS DISCUSSIONS IN PRAGUE AND WITH PLANS WHICH HAVE BEEN MADE FOR THE JUNE MEETING. HE
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WILL RETURN FOR THAT MEETING, WHICH WILL ALSO BE ATTENDED BY

OTHER MEMBERS OF THE COUNCIL'S U.S. SECTION.

4. IN HIS MEETING WITH LOCAL OFFICIALS, MR. SCOTT OFFERED TO SEND A TEAM OF ALLIS- CHALMERS MARKETING EXPERTS TO CZECHOSLOVAKIA FOR 2-3 WEEKS TO PREPARE A STUDY IDENTIFYING BEST PROSPECTS FOR FUTURE CZECHOSLOVAK EXPORTS TO U.S. AND VICE VERSA. HIS HOSTS EXPRESSED MUCH ENTHUSIASM FOR THIS PROPOSAL, WHICH WILL BE EXPLORED FURTHER AT THE JUNE MEETING.

5. COMMENT: DESPITE SOME MINOR SCHEDULING CONFUSION, SCOTT VISIT WENT VERY WELL. CZECHOSLOVAK OFFICIALS WERE UNDERSTANDABLY IMPRESSED BY MR. SCOTT AS AN EXTREMELY CAPABLE SENIOR U.S. BUSINESS EXECUTIVE AND BY HIS PROPOSAL (PARA 4). EMBASSY OFFERED TO ASSIST IN ARRANGEMENTS FOR JUNE MEETING, IN ACCORD WITH MR. SCOTT'S WISHES, AND HE EXPRESSED APPRECIATION FOR THIS. HOWEVER, ALL AGREE THAT MAIN RESPONSIBILITY FOR MEETING WILL REMAIN WITH CZECHOSLOVAK CHAMBER, THE HOST ORGANIZATION. EMBASSY WILL DISCREETLY MONITOR PREPARATIONS AND KEEP U.S. CHAMBER AND USG INFORMED AS APPROPRIATE IN ORDER TO MINIMIZE PROBLEMS AND CONFUSION.
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